

## Business Impact Calculator

# Project and Portfolio Management

The same old approach to project and portfolio management has a hefty price tag for your business, and the benefits of switching to a dynamic approach are so much more than cost savings.

With Smartsheet, the enterprise platform for dynamic work, project and portfolio management transforms.

**N/A**

average number of  
projects managed  
each year

**N/A**

average number of  
people managing  
projects annually

**N/A**

average number of  
days for each project

**N/A**

average salary of those  
who manage projects

### Here's the estimated impact of using Smartsheet:

Average days saved per project: **N/A days**

New average project duration: **N/A days**

Total days saved: **N/A days**

Additional projects supported with current headcount: **N/A projects**

With Smartsheet, you can tap into the full potential of your teams. To realize the results above with your dynamic approach, you'd need to make an additional investment:

**N/A**

average additional  
days needed per  
project

**N/A**

headcount needed  
without Smartsheet

**N/A**

investment needed  
without Smartsheet

Given your current projects, level of Smartsheet expertise, and maturity of your project and portfolio management practice, you can implement Smartsheet and start working more dynamically within:

**N/A - N/A days**

\*These results are derived from a model that reflects the business impact realized by Smartsheet customers from a mix of industries around the world, including Global 2000 companies. Enterprise customers have achieved industry-leading transformation as reflected in the case studies and third party research referenced here.



**Speed up impact, reduce cost, and harness the power of many,** rather than just a select few, by empowering anyone with a single solution to initiate, act, and innovate.



**Accelerate time to value** — deploy within days, rather than weeks or months.



**Avoid incremental costs** and use existing staff to support more projects.



**Achieve high impact** by applying the right prioritization, process, and resources and complete projects 20-30% faster than before.\*

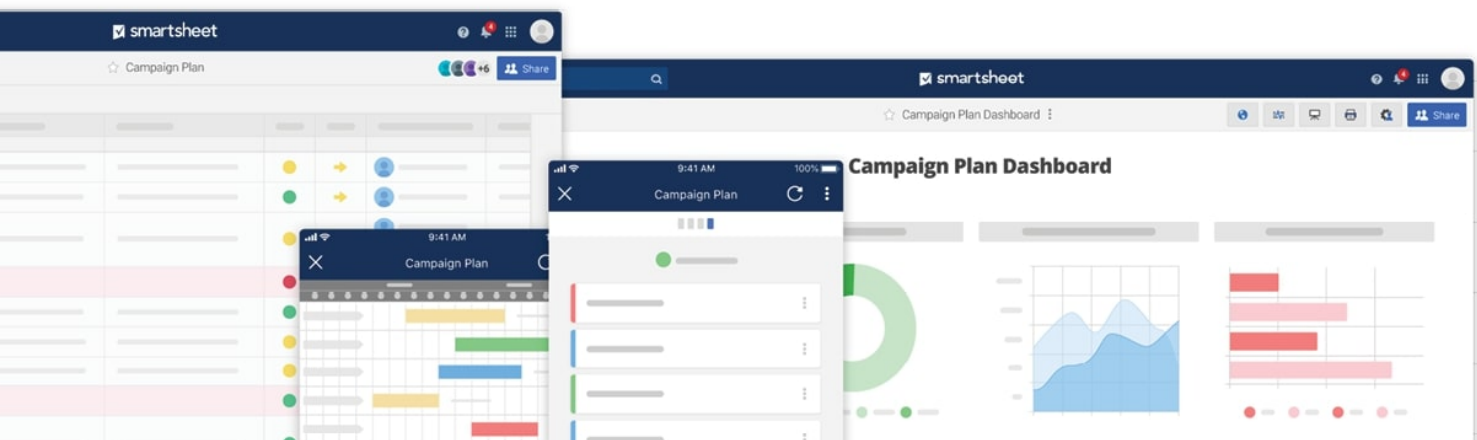


**Adapt to change easily and quickly** along the project and portfolio lifecycle.



**Speed up decision making** with real-time visibility across your entire portfolio and enterprise.

\* Based on results achieved across a range of Smartsheet customer implementations.



Today, over 90% of the Fortune 100 rely on Smartsheet to navigate and manage continuous change. Businesses of all sizes have unlocked the potential of their dynamic workforce with Smartsheet and as a result, have seen a tremendous impact on their organizations—here are a few of their stories.

## MOD Pizza dynamically grows their business



### Challenge

- Lean team needed a streamlined approach to manage 100+ restaurant openings across the US
- Manual, inconsistent processes put opening timelines at risk
- Limited collaboration across teams added unnecessary time to projects
- Lack of efficiency and scalability threatened growth objectives

### Smartsheet solution

- Project workspaces and automated templates streamline store opening
- Internal teams and vendors' collaboration are centralized and streamlined
- Store opening processes and best practices are packaged and repeatable
- Model is flexible to change as business model shifts

### Impact

- MOD hit key revenue targets and goals, thanks to automated opening processes
- Successfully opened 100+ stores in one year
- Eliminated several manual workflows and inconsistent data
- Increased revenue targets

## Related case studies and research



Roche uses dynamic project and portfolio management to transform processes that impact millions of patients worldwide.



Trimble aligns projects and internal operations to reduce time spent on internal processes by 75%.



PATH works to accelerate health equity and vaccine development with a dynamic approach to managing their global mission.



**Harvard Business Review Research: Empowering employees to drive innovation >**



**451 Group Research: Prepare your dynamic workforce for the challenges ahead >**



**The playbook for dynamic work >**