

## Business Impact Calculator

# Program Planning and Delivery

The same old approach to program planning and delivery is holding your business back, but with the right technology, you can do things differently.

With Smartsheet, the enterprise platform for dynamic work, program planning and delivery is centralized and simplified — and your team is empowered.

Based on what you told us about your program today:

**N/A**

average number of  
programs managed  
annually

**N/A**

average number of  
people who lead your  
programs

**N/A**

average salary of  
program leaders

**N/A**

average duration of  
programs (in days)

## Here's the estimated impact of using Smartsheet:

Average days saved per program: **N/A days**

New average program duration: **N/A days**

Total days saved: **N/A days**

Additional programs supported with current headcount: **N/A programs**

With Smartsheet, you can tap into the full potential of your teams. To realize the results above with your dynamic approach, you'd need to make an additional investment:

**N/A**

headcount needed  
without Smartsheet

**N/A**

investment needed  
without Smartsheet

Given your current programs, level of Smartsheet expertise, and maturity of your program management practice, you can implement Smartsheet and start working more dynamically within:

**N/A - N/A days**

\*These results are derived from a model that reflects the business impact realized by Smartsheet customers from a mix of industries around the world, including Global 2000 companies. Enterprise customers have achieved industry-leading transformation as reflected in the case studies and third party research referenced here.



**Speed up impact, reduce cost, and harness the power of many,** rather than just a select few, by empowering anyone with a single solution to initiate, act, and innovate.



**Reduce cost** by unifying collaboration, workflow automation, and content management.



**Improve time to value** – deploy in as little as days, rather than weeks or months.



**Save time in planning, executing, reporting, and optimizing** within one platform.

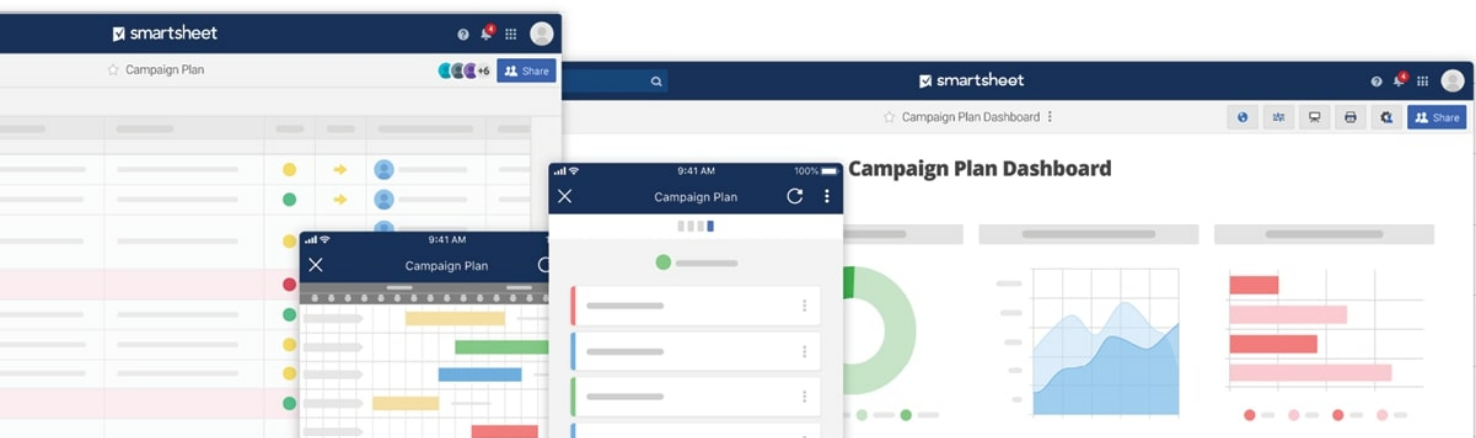


**Accelerate time to launch** and complete programs 20-30% faster than before.\*



**Collaborate and take action with ease** and provide visibility across groups within and outside the company.

\* Based on results achieved across a range of Smartsheet customer implementations.



Today, over 90% of the Fortune 100 rely on Smartsheet to navigate and manage continuous change. Businesses of all sizes have unlocked the potential of their dynamic workforce with Smartsheet and as a result, have seen a tremendous impact on their organizations—here are a few of their stories.

## Motor fuel wholesale distributor saves \$800k annually



### Challenge

Sunoco was changing its business model out of convenience retail and into fuel distribution. It needed help coordinating its increased focus on M&A to meet CEO stretch goals and grow the business.

### Smartsheet solution

Smartsheet provided process automation for tracking, launching, and managing target information. The process improved consistency, visibility and collaboration to accelerate and optimize deal evaluation and closure.

### Impact

- Able to evaluate more than 1,000 deals a year.
- Save \$800,000 per year in legal fees and process management.
- Meet CEO stretch goals, returning higher value for shareholders.

## Related case studies and research



With streamlined program planning and delivery, [Marketo](#) gained more time to focus on building lasting customer relationships.



[Ogilvy](#) modernizes their creative development model and creates transparency for internal teams and clients alike.



[Young Living](#) scales global program launches with an intuitive approach that improved transparency, visibility, and strategic planning.



[Harvard Business Review Research: Empowering employees to drive innovation >](#)



[451 Group Research: Prepare your dynamic workforce for the challenges ahead >](#)



[The playbook for dynamic work >](#)