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Marketing Proposal   
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Your Logo

**Marketing Proposal for Acme Software, Inc.**  
  
  
  
Agency Name: Pinnacle Digital Marketing  
  
Date: October 26, 20xx  
  
Client Name: Jane Doe, Acme Software, Inc.

Executive Summary

Acme Software, Inc. has an exciting opportunity to refresh its brand and expand its digital presence to connect with a younger, more tech-savvy audience. Pinnacle Digital Marketing proposes a strategic approach that combines a full rebrand, website optimization, social media engagement, and content-driven thought leadership to position Acme Software as a modern, innovative player in the software industry. By implementing measurable tactics with clear timelines, this proposal outlines how we will elevate Acme Software’s brand image, improve conversion rates, and establish Acme as a thought leader among industry peers. With Pinnacle Digital Marketing, Acme Software is positioned for meaningful growth and enhanced customer loyalty.

Challenges & Opportunities

Your current brand identity doesn’t fully resonate with today’s younger audience, which limits engagement potential. Additionally, Acme Software’s website conversion rate stands at 1.8%, below the industry standard, and social media engagement has been low, with a 0.3% engagement rate on Instagram. There is a clear opportunity to modernize your brand, boost conversions, and increase social media impact. By strengthening your brand's presence and thought leadership, we can drive greater credibility and visibility in both B2B and B2C markets.



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Proposed Strategy

* **Brand Modernization:** Redesign Acme Software’s logo, visual identity, and brand guidelines to appeal to millennial and Gen Z audiences without alienating existing B2B clients.
* **Website Optimization:** Redesign the website for improved user experience, focusing on a conversion rate goal of 3.5% by March 2025.
* **Social Media Engagement:** Increase social media engagement to 2.5% by leveraging targeted content strategies, micro-influencer partnerships, and a consistent posting schedule.
* **Thought Leadership Content:** Develop and distribute three white papers and weekly industry-specific blog posts on LinkedIn to boost reach and establish Acme Software as a thought leader.
* **Targeted Paid Campaigns:** Run paid media campaigns on LinkedIn and Instagram to increase visibility and attract relevant audiences.

Marketing Proposal for Acme Software, Inc.

Budget Overview

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| --- | --- |
| **Service** | **Cost Estimate** |
| Full rebranding | $20,000 |
| Website redesign | $15,000 |
| Social media management | $12,000 (6 months) |
| Content marketing | $10,000 (6 months) |
| Paid media campaigns | $8,000 (3 months) |
| **Total Estimate** | **$65,000** |

Marketing Proposal for Acme Software, Inc.

Why We’re the Best Fit

Our agency specializes in tech-focused rebranding and digital marketing strategies. We’ve successfully worked with over 50 software companies, helping them achieve measurable growth in both consumer and B2B sectors. Our in-depth understanding of SaaS markets, combined with our proven SEO, social media, and branding expertise, will ensure that Acme Software’s rebrand is not only creative but results driven.

**Key Strengths**

* Extensive experience with B2B and B2C branding in the tech industry.
* Proven track record of improving website conversion rates by up to 200% for previous clients.
* Strong expertise in social media strategy and influencer partnerships for technology companies.

Next Steps

1. **Review and Sign Contract:** Please review the proposal and provide a signature to confirm approval by December 1, 2024.
2. **Project Kickoff Meeting:** Upon approval, we will schedule a kickoff meeting to finalize timelines, assign roles, and clarify any additional questions.
3. **Assign Account Manager:** A dedicated account manager will be assigned to work closely with your team and ensure smooth project execution.
4. **Initial Strategy Session:** We will conduct an initial strategy session to align on key messages, brand voice, and target metrics for each component of the campaign.

Marketing Proposal for Acme Software, Inc.

Our team will maintain weekly check-ins with Acme Software to ensure project milestones are met on time. The above-stated costs cover all services listed. Additional requests outside the project scope will be charged at an hourly rate of $150.

Terms & Conditions

**Proposal may be withdrawn if not accepted by: December 1, 2024**

Acceptance

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| --- | --- |
| **Authorized Client Signature** | **Date of Acceptance** |
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| --- | --- |
| **Authorized Client Signature** | **Date of Acceptance** |
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Marketing Proposal for Acme Software, Inc.

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